



DAIRYLAND SEED

2019 FORAGE EVALUATION & SALES INTERNSHIP

Summary

This internship program is designed to give agriculturists an overview of the seed industry while gaining valuable skills working with our experienced network of dealers, agronomists, and sales managers. In addition, we will provide a unique opportunity to learn from plant breeders, represent Dairyland Seed at farm shows, and directly influence the success of Dairyland's hybrid alfalfa.

Responsibilities

During the Hybrid Alfalfa Yield (HAY) internship, the participant will:

- 1) Lead the HAY plot harvest and data management for assigned region
 - Coordinate with DSM's and Customers on management and cutting schedule of alfalfa strip-trial plots
 - Accurately follow identification, harvest, sample, and data submission protocols
- 2) Report to Regional Sales Manager for scheduling and sales overview assistance
 - Support 8-10 DSM's and Agronomists in regular sales, customer service, and local advertising functions
- 3) Participate in the Capstone experience
 - Develop a presentation on an internship-related topic of your choice

Qualifications

- Student-status towards BS or Associates Degree in Agriculture
- Located within Dairyland Seed Territory in 1 of 3 areas:
 - Minnesota/North Dakota/South Dakota
 - Wisconsin/Northern Illinois
 - Michigan/Northern Indiana
- 2+ years of agricultural and leadership experience
- Valid driver's license, with active driving & towing proficiency
- Advanced computer and software/app skills (MS Office, iPad)
- Exceptional network-building, relationship, communication, organization, and time-management skills
- Outstanding work ethic, flexibility, and enthusiasm

Compensation and Benefits

- \$12/hour
- Company vehicle, with fuel and maintenance package
- Overnight accommodations and meals when traveling
- High level of autonomy; ability to set own schedule

Requirements

- Variable work hour-demand
 - 30-60 hrs/wk mid-May through mid-August
- Ability to lift up to 50 lbs, 80 lbs w/assistance
- Ability to transport, operate, and maintain harvest equipment
- Ability to navigate uneven terrain and walk fields
- Valid driver's license and meet MVR guidelines of company
- Overnight travel

Conditions of Internship

- Must meet requirements of position
- Must be willing to temporarily relocate if necessary
- Non-exempt position. Does not include any additional compensation or benefits.

How to Apply

- Send resume and cover letter to shendrickson@dairylandseed.com

